

51849 1811

FORSYTH 'YEAR END 1997' PROMOTION ALLOCATIONS

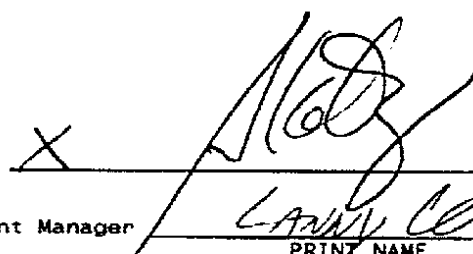
ACCT MANAGER L WOLFE
DIVISION # 1240

C/S ACCOUNT NO -----	ACCOUNT NAME -----	BRAND -----	8.6 WEEKS VOL (CTNS) -----	8.6 WKS X \$0.50 PROMO ALLOWANCE NOV-DEC PERIOD -----	EXISTING ALLIANCE ACCRUAL THRU 09/09/97 -----	MONTHS OF ACCRUAL BAL AT \$.55 CTN -----
9994310	MIDDLESEX TOB.& CONF	FOCUS	595	\$297	\$5,365.80	32

Note : This account has 5 or more months of accrual in its Alliance Accrual Fund and would match our \$.50 contribution with a minimum of \$1.00 per carton of its own. (\$1.50 TOTAL)

By signing below you are authorizing CUSTOMER SERVICES to place the promotional allowance dollars into the account's ALLIANCE ACCRUAL FUND

Signature



Div #

1240

Date

9/23/97

RJR Account Manager



PRINT NAME

Fax to CUSTOMER SERVICES (910) 741-2156